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WA-BASED HEALTH INSURER HBF REVIEWS AGENCY PARTNERS IN PITCH VIA TRINITY P3

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HBF is undertaking a review of its creative and media agencies, with a pitch being conducted via Trinity P3.

One of WA's most prestigious and sought-after accounts, it left the state when cummins+partners was appointed in 2017.

A planned expansion the east coast stalled but has been re-booted recently with a major new (and very different) campaign via Leo

 $Cummins \ has \ retained \ responsibility \ for \ HBF's \ Western \ Australian \ campaigns, which \ reflect \ its \ longer \ established \ and \ market$ dominating position there.

Besides those two agencies, HBF has worked with CHE Proximity as well as Perth agencies Meerkats (now Wunderman Thompson Perth) for an internal project, &Partners for tactical work and Gettin' Hectic for experiential activations locally.

 $The \ review \ also \ includes \ media, with \ OMD \ the \ incumbent. \ The \ media \ was \ also \ pitched \ in \ 2017 \ but \ took \ a \ year \ to \ decide, with \ OMD$

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